

# AFD EMS DISCUSSION

10/16/2023



Hospital  
Police  
Collegiate  
Volunteer  
Combination  
Commercial  
Municipal EMS  
Municipal Fire



Safe  
Effective  
Efficient  
Responsible  
Accountable  
Timely  
Equitable  
Patient Centered  
Consistent  
Reliable  
Affordable  
Sustainable

# EMS in Arlington

- Ambulance service since 1940's
- Initially manned by volunteers & career staff, then gradually switched over to career staff as volunteer numbers declined.
- Paramedics (ALS) initiated in 1990. Originally on "Fly-Cars" and then onboard ambulances
- 2016 – change to paramedic engines & contracted ambulance provider (Mobile Life Support Services) **\$0 subsidy**
- 2020 – 2023 Gradual decline in services received from MLSS
- 2023 – MLSS purchased by Empress Ambulance
- Under NYS Law, Fire Districts not allowed to bill Medicare, Medicaid or private insurance for ambulance services or EMS
- Law changed in 2022 to allow Fire Districts to bill for transport ambulance services, not for ALS 1st response
- Insurance revenue (i.e. billing) used to cover the cost of providing ambulance service. Today it only covers about 50% of the costs.
- Rates haven't changed since 1980's
- Not just an Arlington issue, but one that every community in Dutchess County, NYS and USA is facing in some form

# AFD CALL VOLUME



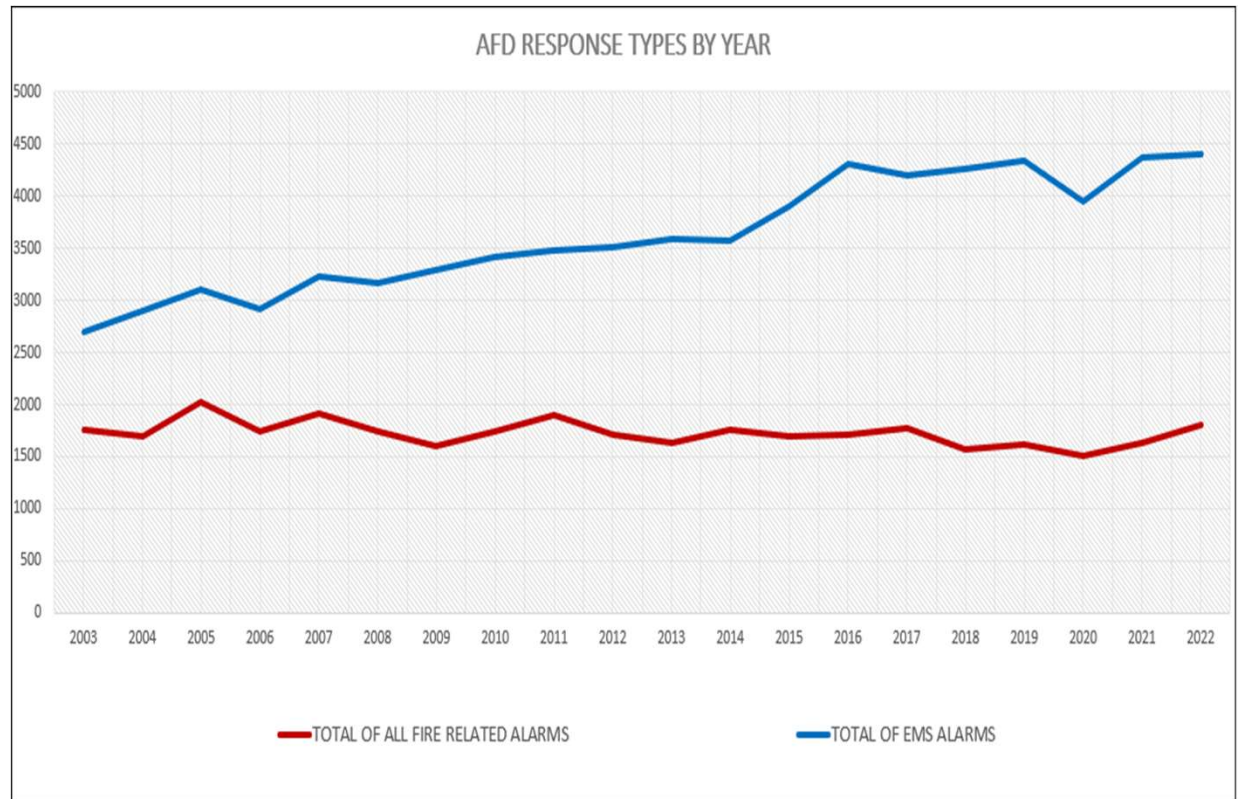
## EMS Calls in Arlington (not counting MVA or other misc. incidents that ambulances respond to)

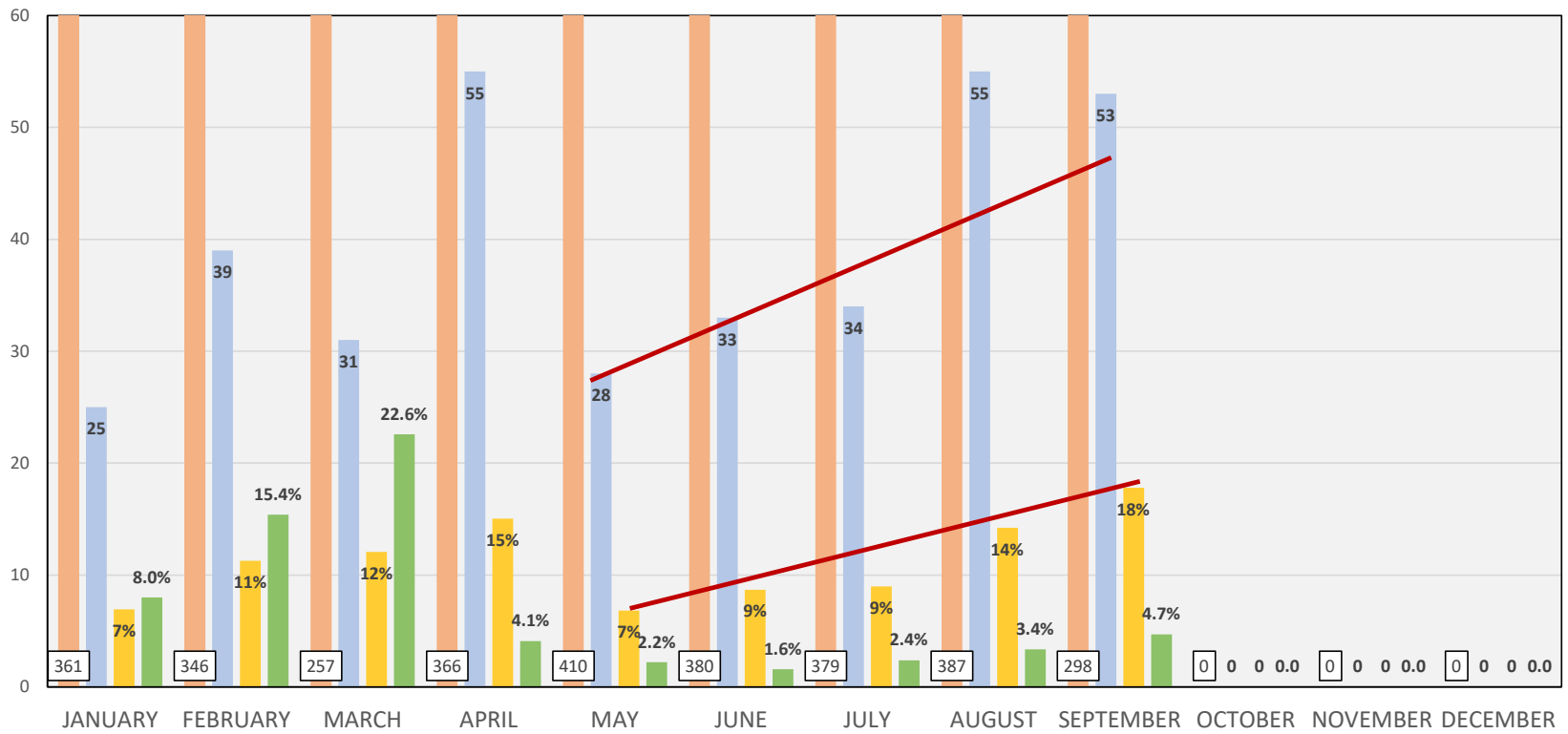
2003 – 2701 incidents

2022 – 4405 incidents

63 % increase over 19 years

3.3% average annual increase





<b>ALARMS</b>	<b>ARLINGTON - 2022</b>		<b>60 mins/call</b>
<b>Overlap</b>	<b>ANNUAL</b>	<b>WEEKLY</b>	<b>DAILY (14)</b>
1st	2193	42	6
2nd	1651	32	5
3rd	695	13	2
4th	226	4	1
5th	72	1	0
6th	26	1	0
7th	13	0	0
8th	8	0	0
9th	8	0	0
10th	10	0	0
<b>TOTAL</b>	<b>4902</b>	<b>20 calls/week uncovered by a two-ambulance model</b>	

2987	<b>TXP TOTAL</b>	
1822	TXP BLS	61%
1165	TXP ALS	39%
1915	<b>NO TXP TOTAL</b>	
1264	NO TXP BLS	
651	NO TXP ALS	

# EMPRESS PROPOSAL

Dedicated ambulances



# 2024 Empress Estimates / Proposals (Annualized)

“All available IFT resources in the area will be utilized to cover additional call volume within the district.”

There have been no discussions regarding future costs beyond 2024

## Two ALS Ambulances 24/7

System Cost:	\$2,400,594
Projected Revenue:	\$1,518,423
District Stipend:	<b>\$882,171</b>

## Two ALS Ambulances 24/7 + One ALS Ambulance 16/7

System Cost:	\$3,202,900
Projected Revenue:	\$1,609,200
District Stipend:	<b>\$1,593,700</b>

## Three ALS Ambulances 24/7


System Cost:	\$3,600,891
Projected Revenue:	\$1,609,200
District Stipend:	<b>\$1,991,691</b>

### Additional Proposals Received: (considered non-feasible)

2 ALS 24/7, 1 BLS 16/7	<b>\$1,406,395</b>
1 ALS 24/7, 1 BLS 24/7	<b>\$ 604,375</b>
1 ALS 24/7, 1 BLS 12/7	<b>\$ 208,047</b>

# Going Forward

- Current ambulance contract expires 6/30/2024
- Multiple options for providing Ambulance service to community
- All being actively studied at present
- No final decisions made for how to best provide ambulance service
- Whatever plan is eventually adopted and enacted for 7/1/2024 start date will require money to be available in the 2024 budget
- \$900,000 is the allocation in the proposed 2024 budget



# **New York State 2023 Evidence Based EMS Agenda for Future**

**Written by:  
State EMS Sustainability Technical Advisory  
Group**

[https://www.health.ny.gov/professionals/ems/docs/february\\_2023\\_sustainability\\_tag.pdf](https://www.health.ny.gov/professionals/ems/docs/february_2023_sustainability_tag.pdf)